

**Response to Queries Expression of Interest (EOI) Instruction to Applicants EOI for Fiscal and Non-Fiscal Support to Private Sector Entity for Development of Medical College and Hospital in Unserved Districts of Uttar Pradesh**

S. N	Page No.	Part of Eoi	Clause No.	Text provided	Clarification sought with justification, if any	Response
1.	58	NO	--	--	As per meeting held yesterday on 29th October 2021, it was informed that in Rampur District, under Mode C, land can be provided by the Govt. Can we get the details like location, rates of this additional land available in Rampur.	As per GO, Mode C entails provision of District Hospital by Government, & private partner has to bring their own land.
2.	46	Appendix II- Annexure A	--	--	Existing 200-bedded hospital present in Bagpat; interested in applying in Mode A. Aerial distance between proposed land for medical college & existing hospital = 10 km & land distance = 13 km. Will that be sufficient?	As per existing NMC Guidelines, the distance between the proposed site for medical college & teaching hospital may be not more than 10km or 30 min travel time (whichever is lesser). This distance implies the travel distance.
3.	11	Minimum Eligibility Criteria	Clause No. 2.2.2 (I & II)	Technical Capacity: For demonstrating technical capacity and experience (the "Technical Capacity"), the Applicant shall have experience of operating a medical college or minimum [150] bedded hospital	<ul style="list-style-type: none"> <li>To meet the required technical experience criteria of having operated a 150 bedded hospital, can the Applicant apply with cumulative experience of multiple hospitals (for example: 1 hospital of 100 beds + 1 hospital of 50 beds) or does it</li> </ul>	The experience is required to be demonstrated through a single at-least 150 bedded hospital

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				("Eligible Project (s)") as on day of submission of Application.	<p>have to be a single 150 bedded hospital?</p> <ul style="list-style-type: none"> <li>Interested bidder has 100-bedded own hospital &amp; a tie-up with district hospital for 50-beds. Will I be eligible as per technical experience criteria of operating 150 beds?</li> </ul>	
4.	46	Appendix II-Annexure A	--	--	Can the Applicant construct medical college in Sambhal district in association with an operational hospital in Chandausi (a town in Sambhal district) to apply in Mode A?	Since the distance between these 2 locations is greater than the prescribed norms as per NMC (i.e. travel time cannot be greater than 30 min or distance greater than 10km whichever is lesser), thus it may not be practicable
5.	53	Appendix IV-Annexure A	--	--	In Mode C, will the deployment/deputation of existing DH staff be done in consensus with the private partner?	Kindly refer to Chapter 4, Clause 4.2(c) of Mode C of G.O dated 17.09.2021
6.	53	Appendix IV-Annexure A	--	--	Will the residential quarters of the existing DH be handed over to the private partner?	Government shall provide the existing District Hospital on lease to the private partner on as-is where-is basis.
7.		General Query			<ul style="list-style-type: none"> <li>What will be the fees that the private partner can charge to the students of the proposed PPP medical college?</li> </ul>	<ul style="list-style-type: none"> <li>The fees chargeable to students of the proposed PPP medical college shall be as per the fees determined by the Admission &amp; Fee Regulatory</li> </ul>

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					<ul style="list-style-type: none"> <li>Will the per seat assistance that is being provided as part of the Incentive Scheme, be over &amp; above the fees to be charged to the students?</li> </ul>	<p>Committee constituted under The Uttar Pradesh Private Professional Educational Institutions (Regulation of Admission and Fixation of Fee) Act, 2006 (U.P. Act No. 24 of 2006)</p> <ul style="list-style-type: none"> <li>The fees to be charged to the students and the incentives would be separate from each other</li> </ul>
8.	12, 14	Minimum Eligibility Criteria	<p>Clause 2.2.2 (II) (a) MODE A (iv)</p> <p>Clause 2.2.2 (II) MODE C (iii)</p>	<p>Without prejudice to the foregoing, it is clarified that alternatively, Applicant may submit an agreement to sell or agreement to lease, provided however, in case such Applicant is appraised and shortlisted for grant of incentives, then provisional LOI would be issued subject to the Applicant furnishing required title document.</p> <p>It is further clarified that no entitlement for incentives will arise unless the Authority is satisfied with the fulfilment of this condition</p>	<p>If interested in Mode C for Sambhal, does the Government have land identified for medical college that can be purchased by interested bidder? If the bidder does not have land arranged as on date of application, can they apply for Mode C/Mode A?</p>	<p>It is clarified that as an alternative to demonstrating ownership of the required land, an Applicant may submit an agreement to sell or a <u>self-declaration of intention to buy the required land</u>; or an agreement to lease; provided however, in case such Applicant is appraised and shortlisted for grant of incentives, then a provisional LOI would be issued subject to the Applicant furnishing required title document. It is further clarified that no entitlement for incentives will arise unless the Authority is satisfied with the fulfilment of this condition.</p>

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9.	11	Minimum Eligibility Criteria	Clause No. 2.2.2 (I & II)	Technical Capacity: For demonstrating technical capacity and experience (the "Technical Capacity"), the Applicant shall have experience of operating a medical college or minimum [150] bedded hospital ("Eligible Project (s)") as on day of submission of Application.	<ul style="list-style-type: none"> <li>Does the technical experience criteria of operating a 150-bedded hospital implies that the Applicant should also own the same hospital?</li> <li>Does the Applicant hospital (which will be proposed to be upgraded to teaching hospital) also need to be 150 bedded?</li> <li>Does the Applicant require to OWN the operational Applicant hospital (which will be proposed to be upgraded to teaching hospital) if interested in applying in Mode A &amp; Mode B?</li> </ul>	<ul style="list-style-type: none"> <li>The experience can be demonstrated by way of services rendered to a third party/client. Please refer to Clause No. 2.2.2 (I &amp; II) of EoI</li> <li>There is no minimum threshold for the no. of beds in the hospital that Applicant is required to own in the target district</li> <li>Please refer to Clause No. 2.2.2 (II) of EoI &amp; Appendix II – Annexure A (Mode A, page 46), Appendix III – Annexure A (Mode B, page 49)</li> </ul>
10.		General Query			The affiliation of the medical college needs to be with which University	As per Government Regulations, affiliation of all new medical colleges in the state, have to be with Atal Bihari Health University
11.					If the Applicant applies as a Consortium, will they have to comply with NMC norms for Consortium?	The same needs to be complied at the time of submission of application to NMC seeking permission for development/operations of medical college.
12.	11	Eligibility of Applicants	2.2.1 (a)	The Applicant may be a single entity or a group of	If Applicant has an experience of operating medical college of 600 students, but no experience of	Under the EoI, the eligible experience (of operating a medical college or 150-

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				<p>entities (the “Consortium”), coming together</p> <p>to implement the Project. However, no Applicant applying individually or as a member of a Consortium, as the case may be, can be member of another Applicant. The term Applicant used herein would apply to both a single entity and a Consortium.</p>	<p>operating a hospital, can they be eligible to apply?</p> <p>Or, if they onboard a person with experience of operating a hospital as full-time Director/Partner in their organisation?</p>	<p>bedded hospital) should be demonstrated by the Applicant in its own capacity either as owner of the hospital/medical college or as the service provider/operator of third-party hospital/medical college</p>
13.	10	Minimum Eligibility criteria	2.2.2.1 (a)	<p>Technical Capacity: For demonstrating technical capacity and experience (the “Technical Capacity”), the Applicant shall have experience of operating a medical college or minimum [150] bedded hospital (“Eligible Project (s)”) as on day of submission of Application.</p>	<p>If society is an Applicant, in that case 150 bedded hospital experience could be a). one of the members of the society b). Can this person be the employee of the society? c).What could be the association of experienced person with the society?</p>	<p>The Applicant should demonstrate its own experience. In case, the Applicant intends to utilise the third-party experience than the Applicant has to form consortium as per the NMC Regulation. where the term Consortium is defined as under “Consortium” means a group of not less than two eligible organizations, namely, Society / Trust /Company / University / Deemed University, but not more than four such organizations, who have entered into a Registered Memorandum of Understanding /</p>

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						Agreement for seeking permission of the Central Government / Board of Governors for setting up a medical college through the Consortium Leader. One of the eligible organization shall be the Consortium Leader while other organizations shall be Consortium Member(s). In case of Consortium, one of the Member of the Consortium can individually demonstrate the criteria of owned and operational hospital. For avoidance doubt, it is clarified that aggregation of credentials from different Consortium members is not permitted to fulfil this criterion.
14.	11	Minimum Eligibility criteria	2.2.2.II (ii)	Certificate(s) from the concerned client(s) demonstrating the experience of operating at least 150 bedded hospital or a medical college, as the case may be, as on date of submission of Application, as specified in paragraph 2.2.2 (I) (a) above; and	Here what do we mean by concerned client, does it mean past employer experience certificate will work, In case of Retired Chief medical officer what kind of certificate from concerned client be required?	Concerned client refers to the entity who owns the Project where the Applicant has rendered the operation services to the client. Certificate from the concerned client should demonstrate the experience of operating at least 150 bedded hospital or a medical college, as the case may be, undertaken by the Applicant in that project.

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15.	11	Minimum Eligibility criteria	2.2.2.II (iii)	Self-certified copy of Certificate(s) of registration from Competent Authority for owned and operational hospital (Clinical Establishment (Registration and Regulation Act, 2020 or under any other Applicable laws) in the particular District for which the Application is submitted; and in case of Consortium, one of the Member of the Consortium can individually demonstrate the criteria of owned and Operational hospital. For avoidance doubt, it is clarified that aggregation of credentials from different Consortium members is not permitted to fulfil this criterion; and	In case of certificate of registration of Hospital, Can this certificate be in name of one of the members of the applicant society?	It has to be in the name of the Applicant (Society) or one of the Consortium members as defined under NMC regulations.
16.	11	Minimum Eligibility criteria	2.2.2.II (iv)	Self-certified copy of Certificate(s) of title deed of the land as proof of ownership in the particular District for which the Application is submitted; and in case of	If 12 acres land is in the name of the applicant society and 8 acres land is in name of the members of the society, can this 8 acres land be leased by the society members to the society or total land should be in name of the society?	The Applicant should either own the land or have it on a leasehold basis. Further, under the terms of EOI at the stage of application, Applicant has the flexibility to provide an agreement to sell or agreement to lease, as the case maybe. Once the Application is

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				<p>Consortium, one of the Member of the Consortium can individually demonstrate the criteria of ownership and possession over the land. For avoidance doubt, it is clarified aggregation of credentials from different Consortium members (e.g. adding of beds from two or more hospitals) is not permitted to fulfil this criterion.</p> <p>Without prejudice to the foregoing, it is clarified that alternatively, Applicant may submit an agreement to sell or agreement to lease, provided however, in case such</p> <p>Applicant is appraised and shortlisted for grant of incentives, then a provisional</p> <p>LOI would be issued subject to the Applicant furnishing required title document. It is further clarified that no entitlement for incentives will arise unless the</p>		<p>evaluated and the Applicant is selected for the disbursement of incentive than the valid proof of title/ownership/leasehold right should be provided.</p>

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				Authority is satisfied with the fulfilment of this condition.		
17.	42	Annexure -G (B)	Annexure -G (B)	Certificate(s) from Statutory Auditors of the Applicant or its Associates or the concerned client(s) demonstrating the experience of operating at least 150 bedded hospital or a medical college, as the case may be, during the past 3 (three) financial years preceding the submission date of the Application.	It mentions experience certificate during the past 3 financial years preceding the submission date of the application, in this case, will retire person not doing any job currently but had prior experience be eligible?	query is not clear.
18.	11	Minimum Eligibility criteria	2.2.2.II (iii)	Self-certified copy of Certificate(s) of registration from Competent Authority for owned and operational hospital (Clinical Establishment (Registration and Regulation Act, 2020 or under any other Applicable laws) in the particular District for which the Application is submitted; and in case of	Atleast how many bedded should the hospital be at the time of application?	The Applicant should have any one operational Hospital in the relevant District in which the application is submitted.

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				Consortium, one of the Member of the Consortium can individually demonstrate the criteria of owned and Operational hospital. For avoidance doubt, it is clarified that aggregation of credentials from different Consortium members is not permitted to fulfil this criterion; and		
19.	44	Appendix - II(Annexure -A)	Appendix -II (Annexure -A) (V)	PSE shall ensure to augment and equip its existing hospital as per NMC guideline, increase additional capacity of beds and set up Medical College at its own cost within two years of the final approval from the Government, in case of failure or delay Authority may rollback the entire or part of fiscal and non-fiscal incentives under this Scheme in its sole discretion.	At the time of NMC Approval, Since how long should the 330 bedded hospital be running for 100 seats approval?	The Hospital should be fully functional for a period as per the NMC regulation.

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20.	4	Introduction	1.1.2	In this regard the Authority recognizes that setting up of Medical College & Hospital requires large investments and recruitment of human capital, which can also be efficiently done with private sector participation to bring techno-managerial efficiencies associated with it. In furtherance to this, the Authority is inviting EOI in pursuance of the an investment scheme titled as “the Scheme for Government Support to Private Investment in development of Medical College in Unserved Districts” (the “Policy”) notified by the Government on 17 September 2021, which shall deemed to be incorporated in this EOI by the mere fact of its reference herein. This Policy aims to provide fiscal and/or non-fiscal incentives and/or other support to incentivize private sector entity to set up	The scheme of government support to private investment policy, it mentions under the fiscal incentive i.e. the government will provide Rs. 5 lacs per seat per annum under Mode A, Is this fiscal incentive eligible for only for 100 seats or 150 seats also?	The fiscal incentives are provided for setting up of a Medical College of 100 undergraduate seats.

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				medical college & hospital facilities in the 16 (sixteen) unserved districts of Uttar Pradesh. For avoidance of doubt, in case of any conflict that arises or is construed to arise between the terms of EOI and Policy, the terms of the Policy shall prevail to the extent of such repugnancy.		
21.	10	Minimum Eligibility criteria	2.2.2.1 (a)	Technical Capacity: For demonstrating technical capacity and experience (the "Technical Capacity"), the Applicant shall have experience of operating a medical college or minimum [150] bedded hospital ("Eligible Project (s)") as on day of submission of Application.	If society is an Applicant, A. What is the minimum time period of experience required. B. Will 3 months experience of operating the 150 bedded Hospital be sufficient enough related to technical capacity of applicant C. Is there any specific financial years defined during which the experience is required	Refer 2.2.2 (I) ((a) : the experience should be as on date of application. No minimum time period is stipulated
22.	11	Minimum Eligibility criteria	2.2.2.II (ii)	Certificate(s) from the concerned client(s) demonstrating the experience of operating at least 150 bedded hospital or a medical college, as the case may be, as on date of submission of Application,	Does it mean only experience certificate from the Hospital where Applicant has handled the operational activity will work or some additional documents would also be required	Only specified document are required. "Client" refers to the entity who has received the services as owner of hospital

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				as specified in paragraph 2.2.2 (I) (a) above; and		
23.	11	Minimum Eligibility criteria	2.2.2.II (iii)	Self-certified copy of Certificate(s) of registration from Competent Authority for owned and operational hospital (Clinical Establishment (Registration and Regulation Act, 2020 or under any other Applicable laws) in the particular District for which the Application is submitted; and in case of Consortium, one of the Member of the Consortium can individually demonstrate the criteria of owned and Operational hospital. For avoidance doubt, it is clarified that aggregation of credentials from different Consortium members is not permitted to fulfil this criterion; and	In this case, A. Is there any criteria that registration should be for minimum so many years old or New registration at the time of application will work	Please refer response to query 21
24.	42	Annexure -G (B)	Annexure -G (B)	Certificate(s) from Statutory Auditors of the Applicant or its Associates or the concerned client(s) demonstrating the	This clause mentions experience of operating 150 bedded hospital during past 3 financial years, Does it means experience should compulsory be within the perion	Experience should be as on date of application. PI refer response to query 21 above

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				experience of operating at least 150 bedded hospital or a medical college, as the case may be, during the past 3 (three) financial years preceding the submission date of the Application.	from 1st April,2018 to 31st March, 2021 or it could be before April, 2018	

